

| | | | | ROYAL LAWNS INC | | TUFF TURF LAWN CARE INC | | NAVARRO LAWN AND LANDSCAPE | | TEAM GREEN | | SUNCO GROUNDS MANAGEMENT INC | |
|---|---|----------------------|----|-----------------|--------------|-------------------------|-------------------------------------|----------------------------|--------------|------------|------------------------------------|------------------------------|--------------|
| ITEM NO. | DESCRIPTION | APPROXIMATE QUANTITY | | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT |
| APRIL 1, 2010 TO MARCH 31, 2011 | | | | | | | | | | | | | |
| 1 | MOWING, TRIMMING, WEEDING AND CLEANUP (4" HIGH) (MINIMUM ONCE EVERY TWO WEEKS) (APPROX. 43 ACRES) | 24 | EA | \$630.00 | \$ 15,120.00 | \$939.00 | \$ 22,536.00 | \$731.00 | \$ 17,544.00 | \$860.00 | \$ 20,640.00 | \$1,720.00 | \$ 41,280.00 |
| 2 | FERTILIZER, WEED KILLER AND BROADLEAF SPRAYING (ONE YEAR PROGRAM) | 1 | LS | 6804 | 6,804.00 | 3,500.00 | 3,500.00 | 11,287.50 | 11,287.50 | 23,220.00 | 23,220.00 | 8,060.00 | 8,060.00 |
| 3 | REPAIR EROSION AND WASHOUTS WITH TOPSOIL | 40 | HR | 25 | 1,000.00 | 24.00 | 960.00 | 30.00 | 1,200.00 | 75.00 | 3,000.00 | 42.00 | 1,680.00 |
| 4 | TOPSOIL FOR EROSION REPAIR | 20 | CY | 10 | 200.00 | 13.00 | 260.00 | 40.00 | 800.00 | 5.00 | 100.00 | 25.00 | 500.00 |
| 5 | OVERSEEDING (AREAS LESS THAN 1 ACRE) | 1 | AC | 400 | 400.00 | 360.00 | 360.00 | 300.00 | 300.00 | 270.00 | 270.00 | 127.00 | 127.00 |
| 6 | OVERSEEDING (AREAS GREATER THAN 1 ACRE) | 3 | AC | 400 | 1,200.00 | 1,080.00 | 1,080.00 3,240.00 | 250.00 | 750.00 | 270.00 | 810.00 | 120.00 | 360.00 |
| 7 | SNOW REMOVAL FROM TRAILS AND WALKWAYS (2" OR MORE SNOWS) | 5 | EA | 600 | 3,000.00 | 1,500.00 | 7,500.00 | 2,800.00 | 14,000.00 | 500.00 | 2,500.00 | 320.00 | 1,600.00 |
| 8 | ICE REMOVAL FROM TRAILS AND WALKWAYS (CHEMICAL APPLICATION) | 2 | EA | 300 | 600.00 | 800.00 | 1,600.00 | 1,000.00 | 2,000.00 | 900.00 | 1,800.00 | 1,035.00 | 2,070.00 |
| 9 | WINTER CLEANUP | 6 | EA | 130 | 780.00 | 450.00 | 2,700.00 | 250.00 | 1,500.00 | 100.00 | 600.00 | 420.00 | 2,520.00 |
| 10 | LABORER | 100 | HR | 30 | 3,000.00 | 24.00 | 2,400.00 | 20.00 | 2,000.00 | 45.00 | 4,500.00 | 42.00 | 4,200.00 |
| 11 | SKID STEER LOADER. | 10 | HR | 50 | 500.00 | 50.00 | 500.00 | 65.00 | 650.00 | 75.00 | 750.00 | 80.00 | 800.00 |
| 12 | REMOVE SILT FENCE | 100 | LF | 2 | 200.00 | 0.50 | 50.00 | 2.95 | 295.00 | 100.00 | 100.00 10,000.00 | 2.00 | 200.00 |
| SUBTOTAL APRIL 1, 2010 TO MARCH 31, 2011 | | | | | \$32,804.00 | | 46,946.00 \$45,606.00 | | \$52,326.50 | | 58290.00 \$68,190.00 | | \$63,397.00 |

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| ITEM NO. | DESCRIPTION | APPROXIMATE QUANTITY | | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT | UNIT PRICE | AMOUNT |
| APRIL 1, 2011 TO MARCH 31, 2012 | | | | | | | | | | | | | |
| 1 | CLEANUP (4" HIGH) (MINIMUM ONCE EVERY TWO WEEKS) (APPROX. 43 ACRES) | 24 | EA | \$630.00 | \$15,120.00 | \$939.00 | \$22,536.00 | \$731.00 | \$17,544.00 | \$860.00 | \$20,640.00 | \$1,720.00 | \$41,280.00 |
| 2 | FERTILIZER, WEED KILLER AND BROADLEAF SPRAYING (ONE YEAR PROGRAM) | 1 | LS | 6804 | 6,804.00 | X2 3,500.00 | 7,000.00 3,500.00 | 11,287.50 | 11,287.50 | 23,220.00 | 23,220.00 | 8,060.00 | 8,060.00 |
| 3 | REPAIR EROSION AND WASHOUTS WITH TOPSOIL | 40 | HR | 25 | 1,000.00 | 24.00 | 960.00 | 30.00 | 1,200.00 | 75.00 | 3,000.00 | 42.00 | 1,680.00 |
| 4 | TOPSOIL FOR EROSION REPAIR | 20 | CY | 10 | 200.00 | 13.00 | 260.00 | 40.00 | 800.00 | 5.00 | 100.00 | 25.00 | 500.00 |
| 5 | OVERSEEDING (AREAS LESS THAN 1 ACRE) | 1 | AC | 400 | 400.00 | 360.00 | 360.00 | 300.00 | 300.00 | 270.00 | 270.00 | 127.00 | 127.00 |
| 6 | OVERSEEDING (AREAS GREATER THAN 1 ACRE) | 3 | AC | 400 | 1,200.00 | 1,080.00 | 3,240.00 | 250.00 | 750.00 | 270.00 | 810.00 | 120.00 | 360.00 |
| 7 | SNOW REMOVAL FROM TRAILS AND WALKWAYS (2" OR MORE SNOWS) | 5 | EA | 600 | 3,000.00 | 1,500.00 | 7,500.00 | 2,800.00 | 14,000.00 | 500.00 | 2,500.00 | 320.00 | 1,600.00 |
| 8 | ICE REMOVAL FROM TRAILS AND WALKWAYS (CHEMICAL APPLICATION) | 2 | EA | 300 | 600.00 | 800.00 | 1,600.00 | 1,000.00 | 2,000.00 | 900.00 | 1,800.00 | 1,035.00 | 2,070.00 |
| 9 | WINTER CLEANUP | 6 | EA | 130 | 780.00 | 450.00 | 2,700.00 | 250.00 | 1,500.00 | 100.00 | 600.00 | 420.00 | 2,520.00 |
| 10 | LABORER | 100 | HR | 30 | 3,000.00 | 24.00 | 2,400.00 | 20.00 | 2,000.00 | 45.00 | 4,500.00 | 42.00 | 4,200.00 |
| 11 | SKID STEER LOADER. | 10 | HR | 50 | 500.00 | 50.00 | 500.00 | 65.00 | 650.00 | 75.00 | 750.00 | 80.00 | 800.00 |
| 12 | REMOVE SILT FENCE | 100 | LF | 2 | 200.00 | 0.50 | 50.00 | 2.95 | 295.00 | 100.00 | 100.00 10,000.00 | 2.00 | 200.00 |
| SUBTOTAL APRIL 1, 2011 TO MARCH 31, 2012 | | | | | \$32,804.00 | | 43,446.00 \$45,606.00 | | \$52,326.50 | | 58290.00 \$68,190.00 | | \$63,397.00 |
| TOTAL BID AMOUNT – ALL PHASES | | | | | \$65,608.00 | | 90,392.00 \$91,212.00 | | \$104,653.00 | | 116580.00 \$136,380.00 | | \$126,794.00 |